

Alliance Opportunities 2021





Independent Schools
Queensland aligns itself
with other organisations
which are also determined
to make a difference.

ISQ's Alliance Partnerships are built on trust, commitment and responsibility. They are partners with principle.

Our Story

For more than 50 years, Independent Schools Queensland (ISQ) has remained dedicated to developing, supporting and promoting independent schooling in the state.

Today, ISQ boasts 100 percent membership from the state's 228 independent schools and has maintained its early ties with independent Catholic schools, counting five among its current members.

ISQ has been unwavering in its commitment to promote, improve, foster and encourage independent schooling in Queensland. The issues ISQ advocates on behalf of member schools include: the right to equitable funding; protection of school autonomy; support for professional learning; and recognition of the sector's contribution to the state.

Independent Schools Queensland (ISQ) is the peak body representing Queensland's independent schooling sector.

Our 228 member schools are a vital part of the state's education system. Together, these schools educate more than 134,000 students in Queensland.

MEMBER SCHOOLS

QUEENSLAND SCHOOL ENROLMENTS

228 > 15% 134,000+

ENROLLED STUDENTS



Alliance Partnership

ISQ can provide recognition, acknowledgement and promotion of an Alliance Partner to its over-220 member schools, the 33,500 full-time teaching and non-teaching staff and 100,000+ families who make up Queensland independent schools communities.

Organisations provide not-for-profits like Independent Schools Queensland with financial support, and in return we provide our Alliance Partners with brand visibility, recognition of your generosity and greater reach.

And the effect can be significant:

- 91% of global consumers are likely to switch brands to one associated with a good cause, given comparable price and quality
- 61% of consumers are willing to try a new brand, or one they've never heard of, because of its association with a particular cause

Source: 2013 Cone Communications/Echo Global CSR Study

An Alliance Partnership with ISQ is a genuine relationship based on aligned values and agreed objectives. They are a strategic way to build brand recognition and increase sales. That's why ISQ works hard to ensure its packages provide maximum impact to our Alliance Partners as well as our members.

Independent Schools Queensland offers five levels of partnership to Alliance Partners:

Platinum | Gold Plus | Gold | Silver | Bronze

At ISQ, we understand that with more engagement comes more value. That's why our Alliance Partner packages provide promotional opportunities to not only build brand awareness, but also loyalty through presence and mentions by key stakeholders at ISQ events.

In 2021, ISQ has more than 300 events planned, helping you to target the right people at the right time. We offer premium branding space on ISQ's website (About ISQ > Alliance Partners), with a summary about the organisation and a hyperlink to your website. It's an alternative marketing channel to reach teaching and non-teaching staff, parents of school-aged children, and corporate high-flyers.

With an Alliance Partnership, you can count on ISQ to provide tangible results.



228 37

MEMBER SCHOOLS

LOCAL **GOVERNMENT AREAS**

28 **PRIMARY**

ONLY

43 **SECONDARY** ONLY

153

COMBINED PRIMARY & **SECONDARY**

SPECIAL

16 GIRLS ONLY BOYS ONLY

203

CO-EDUCATIONAL



Reach

EVENTS



90 face-to-face events at ISQ's Professional Learning Centre, and 90 online events



>14,000 education professionals accessed ISQ's online learning platform



>73,000 users engage with ISQ's online platforms each year

Alliance Benefits

Other opportunities may be available on an individual activity basis.

PLATINUM	GOLD PLUS
Two networking luncheons (Brisbane or regional) per year – Alliance Partner to supply keynote speakers	One networking luncheon (Brisbane or regional) per year – Alliance Partner to supply keynote speakers
Networking opportunities and attendance, where appropriate, at all key ISQ events including conferences and AGM, think tanks and parliamentary forums	Networking opportunities and attendance, where appropriate, at all key ISQ events including conferences and AGM, think tanks and parliamentary forums
Acknowledgement on the opening screen at ISQ Professional Learning Centre	Acknowledgement on the opening screen at ISQ Professional Learning Centre
Trade display and banner at key ISQ events – excluding AGM (negotiable)	Trade display and banner at key ISQ events – excluding AGM (negotiable)
Logo on all corporate publications including ISQ's Briefings	Logo on corporate publications including ISQ's <i>Briefings</i>
Full-page advertisement in the ISQ State Forum program	Three-quarter page advertisement in the ISQ State Forum program
Attendance by two representatives at AGM & Dinner	Attendance by two representatives at AGM & Dinner
Attendance by two representatives at the ISQ State Forum (excluding flights & accommodation)	Attendance by two representatives at the ISQ State Forum (excluding flights & accommodation)
Mailout opportunities for expanded reach	Mailout opportunities for expanded reach
Web link and logo displayed on ISQ website (About > Alliance Partners)	Web link and logo displayed on ISQ website (About > Alliance Partners)

ENGAGEMENT



40 Weekly eMailing updates and **10** *Briefings* research papers distributed annually

1 Annual Report

produced in digital

and print format for

members annually



2 video and up to 10 face-to-face Strategic Briefings from the Executive Director



ISQ staff make 100's of face-to-face visits to member schools

COVERAGE





500+ tweets/retweets to **3,100** followers. Corporate LinkedIn followers of **4,700**



33,500 full-time employees at member schools across Queensland



190+ media releases/ statements/opinion pieces distributed annually



2,300+ media mentions, published opinion articles and Letters to the Editor

GOLD	SILVER	BRONZE
Networking opportunities and attendance at key ISQ events, including conferences, AGM and breakfasts	Networking opportunities and attendance at key ISQ events, including conferences and AGM	
Acknowledgement on the opening screen at ISQ Professional Learning Centre	Acknowledgement on the opening screen at ISQ Professional Learning Centre	Acknowledgement on the opening screen at ISQ Professional Learning Centre
Trade display and banner at key ISQ events (excluding AGM)	Trade display and banner at key ISQ events (excluding AGM)	Trade display and banner at key ISQ events (excluding AGM)
Logo on ISQ Briefings publication	Logo on ISQ Briefings publication	Logo on ISQ <i>Briefings</i> publication
Half-page advertisement in the ISQ State Forum program	Quarter-page advertisement in the ISQ State Forum program	Quarter-page advertisement in the ISQ State Forum program
Attendance by two representatives at AGM & Dinner	Attendance by one representative at AGM & Dinner	Attendance by one representative at AGM
Attendance by two representatives at the ISQ State Forum (excluding flights & accommodation)	Attendance by one representative at the ISQ State Forum (excluding flights & accommodation)	Attendance by one representative at the ISQ State Forum (excluding flights & accommodation)
Mailout opportunities for expanded reach	Mailout opportunities for expanded reach	Mailout opportunities for expanded reach
Web link and logo displayed on ISQ website (About > Alliance Partners)	Web link and logo displayed on ISQ website (About > Alliance Partners)	Web link and logo displayed on ISQ website (About > Alliance Partners)

TO DISCUSS ALLIANCE OPPORTUNITIES

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